

adani

ADANI ENTERPRISES LIMITED Corporate Identity Number: L51100GJ1993PLC019067; Date of Incorporation: March 2, 1993

Corporate Identity Number. EST100031995FEC019007, Date of Incorporation. Match 2, 1995

| Registered and Corporate Office | Contact Person | Telephone and Email | Website |
|---|--|------------------------------------|--------------------------|
| Adani Corporate House, Shantigram, | Jatin Jalundhwala | Email: investor.ael@adani.com | www.adanienterprises.com |
| Near Vaishno Devi Circle, S. G. Highway, | (Company Secretary and Compliance Officer) | Telephone: +91 79 2555 5555 | - |
| Khodiyar, Ahmedabad 382 421, Gujarat, India | | - | |

OUR PROMOTERS: GAUTAM S. ADANI AND RAJESH S. ADANI

Details of Offer to Public

| Type of Offer | Fresh Issue Size | Offer for Sale size | Total Offer Size (by amount in ₹) | Offer under Regulation 155 and 129(1) | | Reservation 5, NIBs & | |
|------------------|------------------------------|------------------------|--------------------------------------|--|------|--------------------------|-----------|
| | | | | | QIBs | NIBs | RIBs |
| Fresh | Up to [•] FPO Equity | Not | Up to [•] FPO Equity | The Offer is being made in terms of Regulation 155 and | | | |
| Issue | Shares aggregating up to | Applicable | | 129(1) of the Securities and Exchange Board of India (Issue | | | than 35% |
| | ₹ 20,000 crore* issued on | | | of Capital and Disclosure Requirements) Regulations, 2018, | | | of the |
| | a partly paid basis | | | as amended ("SEBI ICDR Regulations"). For details in | | Net Offer | Net Offer |
| | *Assuming full subscription | | | relation to share reservation among Qualified Institutional | | | |
| | and Allotment and receipt of | | | Buyers, Non-Institutional Bidders, Retail Individual Bidders | | | |
| | all Call Monies with respect | | | and Eligible Employees, see "Offer Structure" on page | | | |
| | to the FPO Equity Shares. | | to the FPO Equity Shares. | 695 of the RHP. | | | |

The FPO Equity Shares offered through the Red Herring Prospectus are proposed to be listed on the Stock Exchanges. For the purposes of the Offer, NSE is the Designated Stock Exchange.

PRICE BAND, MINIMUM BID LOT & INDICATIVE TIMELINES

| Price Band | ₹ [•] per FPO Equity Share to ₹ [•] per FPO |
|---|---|
| For details of the Price Band and the basis for the Offer Price, please refer to the price band | Equity Share of face value of ₹ 1 each.# |
| advertisement and the section titled "Basis for Offer Price" on page 123 of the RHP. | |
| | [•] FPO Equity Shares |
| Bid/Offer Opens On | January 27, 2023 ⁽¹⁾ |
| | January 31, 2023 ⁽²⁾ |
| Finalisation of Basis of Allotment with the Designated Stock Exchange | On or about February 3, 2023 |
| Initiation of refunds (if any, for Anchor Investors)/unblocking of funds from ASBA Account* | On or about February 6, 2023 |
| Credit of FPO Equity Shares to demat accounts of Allottees | On or about February 7, 2023 |
| Commencement of trading of the FPO Equity Shares on the Stock Exchanges | On or about February 8, 2023 |
| | |

The above Price Band is for the full FPO Equity Shares of face value Re. 1 each, wherein 50% amount is payable on Application (Net of Retail Discount) and balance amount will be paid in one or more subsequent Call(s) as determined by the Company's Board or a Committee thereof at its sole discretion, from time to time.

Accordingly, on Application, investors are required to Bid at the application amount i.e. Bid Lot x 50% of the price of the full FPO Equity Shares (Net of Retail Discount, if applicable).

1. Our Company may, in consultation with the Book Running Lead Managers, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis, in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Offer Period shall be one Working Day prior to the Bid/Offer Opening Date in accordance with the SEBI ICDR Regulations.

2. UPI mandate end time and date shall be at 5.00 p.m. on Bid/Offer Closing Date.

* In case of (i) any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) for cancelled/ withdrawn/ deleted ASBA Forms, the Bidder shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the Application Bid Amount, whichever is higher from the date on which the request for cancellation/ withdrawal/ deletion is placed in the Stock Exchanges bidding platform until the date on which the amounts are unblocked (ii) any blocking of multiple amounts for the same ASBA Form (for amounts blocked through the UPI Mechanism), the Bidder shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the total cumulative blocked amount except the original application amount, whichever is higher from the date on which such multiple amounts were blocked till the date of actual unblock; (ii) any blocking of amounts more than the Application Bid Amount, the Bidder shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the difference in amount, whichever is higher from the date of actual unblock; (iii) any blocking of amounts more than the Application Bid Amount, the Bidder shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the difference in amount, whichever is higher from the date on which such excess amounts were blocked till the date of actual unblock; (iii) any blocking four Working Days from the Bid/Offer Closing Date, the Bidder four Working Days from the Bid/Offer Closing Date at a uniform rate of ₹ 100 per day or 15% per annum of the Application Bid Amount, whichever is higher from the date of were blocked till the date on which such excess amounts were blocked till the date of actual unblock; (iv) any delay in unblocking of non-allotted/ partially allotted Bids, exceeding four Working Days from the Bid/Offer Closing Date, the Bidder shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the Application Bid Amount, whichever is higher for the entire duration of delay exc

The FPO Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("U.S. Securities Act") or any state securities laws in the United States, and unless so registered may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, such Equity Shares are being offered and sold (i) outside of the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur; and (ii) to "qualified institutional buyers" (as defined in Rule 144A under the U.S. Securities Act) in transactions exempt from the registration requirments under the U.S. Securities Act. The FPO Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

ACQUIRED IN LAST ONE YEAR, LAST 18 MONTHS AND LAST THREE YEARS PRECEDING THE DATE OF THE RED HERRING PROSPECTUS IS AS SET OUT BELOW:

| Weighted average price at which all acquisitions of Equity Shares were transacted* Period | Weighted average cost of acquisition per Equity Share (in ₹) | Cap Price is 'x' times the weighted average cost of acquisition | Range of acquisition price per Equity Share: lowest price – highest price (in ₹) |
|---|---|---|---|
| Last one year preceding the date of the Red Herring | 2,884.83 | NA | 1,564.31 - 4,125.20 |
| Prospectus | | | |
| Last 18 months preceding the date of the Red | 2,317.45 | NA | 1,360.97 - 4,125.20 |
| Herring Prospectus | | | |
| Last three years preceding the date of the Red | 1,104.57 | NA | 124.76 - 4,125.20 |
| Herring Prospectus | | | |

* As certified by M/s. Shah Dhandaria and Co, LLP, Chartered Accountants, by way of their certificate dated January 18, 2023.

*We are not aware of any off-market secondary transactions of Equity Shares.

GENERAL RISK

Investments in equity and equity-related securities involve a degree of risk and Bidders should not invest any funds in the Offer unless they can afford to take the risk of losing their entire investment. Bidders are advised to read the risk factors carefully before taking an investment decision in the Offer. For taking an investment decision, Bidders must rely on their own examination of our Company and the Offer, including the risks involved. The FPO Equity Shares have neither been recommended, nor approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the Bidders is invited to "*Risk Factors*" on page 26 of the RHP.

PROCEDURE

You may obtain a physical copy of the Bid-cum-Application Form and the RHP from the Stock Exchanges, Syndicate Members, Registrar to the Offer, Registrar and Share Transfer Agents ("RTAs"), Collecting Depository Participants ("CDPs"), Registered Brokers, Banker to the Offer, Investors' Associations or Self Certified Syndicate Banks ("SCSBs"). If you wish to know about processes and procedures applicable to the Offer, you may request for a copy of the RHP and/or the General Information Document (GID) from the BRLMs or download it from the website of SEBI at www.sebi.gov.in, the websites of NSE and BSE at www.nseindia.com and www.bseindia.com, respectively, and the websites of the BRLMs at www.icicisecurities.com, www.jefferies.com, www.sbicaps.com, www.axiscapital.co.in, www.bobcaps.in, www.idbicapital.com, www.jmfl.com, www. iiflcap.com, www.mnclgroup.com and www.elaracapital.com, respectively.

| | PRICE INFORMATION OF BRLMs | | | | | | | |
|-----|---|-------------------|--------------------------------|---------------------------------------|---------------------------------|--|--|--|
| Sr. | Issue name | Merchant | +/- % change in c | losing price, [+/- % change in cl | osing benchmark] | | | |
| No. | | Banker(s) | 30th calendar day from listing | 90th calendar day from listing | 180th calendar day from listing | | | |
| 1 | Paradeep Phosphates Limited | I-Sec, SBI, Axis | -10.24%,[-3.93%] | +27.50%,[+7.65%] | +31.19%,[+11.91%] | | | |
| 2 | Syrma SGS Technology Limited | I-Sec | +31.11%[-1.25%] | +29.20%,[+4.55%] | NĂ* | | | |
| 3 | Fusion Micro Finance Limited | I-Sec, JM, IIFL | +9.86%,[+1.40%] | NA* | NA* | | | |
| 4 | Five Star Business Finance Limited | I-Sec | +29.72%,[+1.24%] | NA* | NA* | | | |
| 5 | Archean Chemical Industries Limited | I-Sec, JM, IIFL | +25.42%,[+1.24%] | NA* | NA* | | | |
| 6 | Landmark Cars Limited | I-Sec, Axis | NĂ* | NA* | NA* | | | |
| 7 | KFIN Technologies Limited | I-Sec, Jefferies, | NA* | NA* | NA* | | | |
| | - | IIFL | | | | | | |
| 8 | Global Health Limited | Jefferies, JM | +33.23% [-0.03%] | NA* | NA* | | | |
| 9 | CMS Info Systems Limited | Jefferies, Axis | +21.99% [-1.81%] | +25.35% [0.74%] | +3.75% [8.71%] | | | |
| 10 | Star Health and Allied Insurance Company Limited | Jefferies, SBI, | -14.78% [+1.72%] | -29.79% [-6.66%] | -22.21% [-6.25%] | | | |
| | | Axis | | | | | | |
| 11 | PB Fintech Limited | Jefferies | 14.86% [-4.33%] | -20.52% [-4.06%] | -34.16% [-12.85%] | | | |
| 12 | Nazara Technologies Limited | Jefferies | 62.57% [0.13%] | 38.22% [6.84%] | 94.60% [20.26%] | | | |
| 13 | Tamilnad Mercantile Bank Limited | SBI, Axis | -8.43% [-3.36%] | 2.14% [4.34%] | NA | | | |
| 14 | Life Insurance Corporation of India | SBI, Axis | -27.24% [-3.27%] | -28.12% [9.47%] | - 33.82% [13.76%] | | | |
| 15 | Tarsons Products Limited | SBI | -4.16% [+0.03%] | -4.46% [+0.22%] | 0.20% [-5.35%] | | | |
| 16 | Aditya Birla Sun Life AMC Limited | SBI, Axis | -11.36% [+0.55%] | -23.85% [-0.74%] | -25.65% [-0.90%] | | | |
| 17 | Nuvoco Vistas Corporation Limited | SBI, Axis | -5.83% [+6.21%] | -9.74% [+7.34%] | -32.76% [4.10%] | | | |
| 18 | Elin Electronics Limited | Axis, JM | - | NĀ* | NA* | | | |
| 19 | Uniparts India Limited | Axis, JM | +1.47%, [-2.72%] | NA* | NA* | | | |
| 20 | Keystone Realtors Limited | Axis | -12.26%, [-3.90%] | NA* | NA* | | | |
| 21 | Bikaji Foods International Limited | Axis, JM, IIFL | +28.65%, [-0.29%] | NA* | NA* | | | |
| 22 | DCX Systems Limited | Axis | +17.10%, [+0.63%] | NA* | NA* | | | |
| 23 | Harsha Engineers International Limited | Axis | +31.92%, [+3.76%] | +10.68%, [+4.65%] | NA* | | | |
| | (formerly known as Harsha Engineers International Private | | | , , , , , , , , , , , , , , , , , , , | | | | |
| | Limited and Harsha Abakus Solar Private Limited) | | | | | | | |
| 24 | Chemplast Sanmar Limited | BOBCAPS, Axis | +2.06%[+5.55%] | +12.68[+6.86%] | -3.30%[+3.92%] | | | |
| 25 | Glenmark Life Sciences Limited | BOBCAPS | -6.38%[+7.10%] | -12.94%, [+10.12%] | -20.67%[+8.45%] | | | |
| 26 | Macrotech Developers India Limited | BOBCAPS, Axis | +30.19%[+4.68%] | +75.62%[+10.83%] | +146.92[27.86%] | | | |
| 27 | Kalyan Jewellers India Limited | BOBCAPS, Axis | -24.60% [-1.14%] | -8.33% [+8.84%] | -21.95% [+21.06%] | | | |

4 ADANI ENTERPRISES LIMITED

| | PRICE INFORMATION OF BRLMs | | | | | | | |
|-----|--|----------------|--|--------------------------------|---------------------------------|--|--|--|
| Sr. | Issue name | Merchant | +/- % change in closing price, [+/- % change in closing benchmark] | | | | | |
| No. | | Banker(s) | 30th calendar day from listing | 90th calendar day from listing | 180th calendar day from listing | | | |
| 28 | Inox Green Energy Services Limited | IDBI | -30.77% (-1.11%) | Not Applicable | Not Applicable | | | |
| 29 | Rolex Rings Limited | IDBI | +22.28% (+6.79%) | +31.50% (+10.20%) | +45.24% (+7.74%) | | | |
| | RailTel Corporation of India Limited | IDBI | +35.69% (-0.19%) | +37.55% (+3.91%) | +31.01% (+13.97%) | | | |
| | Route Mobile Limited | IDBI, Axis | +105.99% (+6.60%) | +231.26% (+23.47%) | +347.44% (+31.09%) | | | |
| 32 | Electronics Mart India Limited | JM | 46.02% [6.31%] | 42.63% [3.72%] | Not Applicable | | | |
| | Kaynes Technology India Limited | IIFL | +19.79%,[-0.25%] | NA* | ŇÂ* | | | |
| | Sula Vineyards Limited | IIFL | NA* | NA* | NA* | | | |
| 35 | Radiant Cash Management Services Limited | IIFL | NA* | NA* | NA* | | | |
| 36 | Dharmaj Crop Guard Limited | Monarch, Elara | -19.30% (-4.03%)# | NA* | NA* | | | |

* Data not available

[#] A discount of ₹ 10 per equity share was offered to eligible employees bidding in the employee reservation portion. Source: www.nseindia.com and www.bseindia.com.

Notes:

a. issue size derived from prospectus/final post issue reports, as available.

b. The CNX NIFTY or S&P BSE SENSEX is considered as the Benchmark Index as per the designated stock exchange disclosed by the respective Issuer at the time of the issue, as applicable.

c. Price on NSE or BSE is considered for all of the above calculations as per the designated stock exchange disclosed by the respective Issuer at the time of the issue, as applicable.

d. In case 30th/90th/180th day is not a trading day, closing price of the previous trading day has been considered.

e. Since 30 calendar days, 90 calendar days and 180 calendar days, as applicable, from listing date has not elapsed for few of the above issues, data for same is not available. For further details, please refer to "Other Regulatory and Statutory Disclosures - Price information of past issues handled by the BRLMs" beginning on page 677 of the RHP.

| | BOOK RUNNING LEAD MANAGERS | | | | | |
|--|---|--|---------------------------------------|---|--|--|
| ICICI Securities Limited | Jefferies India Private Limited | SBI Capital Markets Limited | Axis Capital Limited | BOB Capital Markets Limited | | |
| Tel: +91 22 6807 7100 | Tel: +91 22 4356 6000 | Tel: +91 22 4006 9807 | Tel: +91 22 4325 2183 | Tel: +91 22 6138 9353 | | |
| Email: | Email: | Email: | E-mail: | E-mail: | | |
| ael.fpo@icicisecurities.com | adanienterprises.fpo@jefferies.com | ael.fpo@sbicaps.com | ael.fpo@axiscap.in | ael.fpo@bobcaps.in | | |
| Investor Grievance ID: | Investor Grievance ID: | Investor Grievance ID: | Investor Grievance ID: | Investor Grievance ID: | | |
| customercare@icicisecurities.com | jipl.grievance@jefferies.com | investor.relations@sbicaps.com | complaints@axiscap.in | investorgrievance@bobcaps.in | | |
| IDBI Capital Markets & | JM Financial Limited | IIFL Securities Limited | Monarch Networth Capital | Elara Capital (India) Private | | |
| Securities Limited | Tel: +91 22 6630 3030/3262 | Tel: +91 22 46464728 | Limited | Limited | | |
| Tel: +91 22 2217 1953 | E-mail: Ael.fpo@jmfl.com | E-mail: ael.fpo@iiflcap.com | Tel: +91 22 6883 6402 | Tel: 91 22 6164 8599 | | |
| E-mail: ael.fpo@idbicapital.com | Investor Grievance ID: grievance. | Investor Grievance ID: | Email: ael.fpo@mnclgroup.com | E-mail: ael.fpo@elaracapital.com | | |
| Investor Grievance ID: | ibd@jmfl.com | ig.ib@iiflcap.com | Investor Grievance ID: | Investor Grievance ID: | | |
| redressal@idbicapital.com | louidjiini.com | 15.10@meap.com | mbd@mnclgroup.com | mb.investorgrievances@elaracapital.com | | |
| · · · | | | | · · · · · · · · · · · · · · · · · · · | | |
| Name of Syndicate Member | | Investec Capital Services (India) P | rivate Limited, Elara Securities (Ind | dia) Private Limited and JM Financial | | |
| Nome of Desisters to the Offen | Services Limited Link Intime India Private | T inside d | | | | |
| Name of Registrar to the Offer | | | atan griavanaa E maile aal faa@li | intrintimo oo in | | |
| Name of Statutory Auditor | M_{0} Sheh Dhendherie & C | nail: ael.fpo@linkintime.co.in; Inve o LLP, Chartered Accountants | stor grievance E-man: aei.ipo(@,ii | IIKIIIUIIIe.co.III | | |
| Name of Credit Rating Agency a | | o LLF, Charlefeu Accountains | | | | |
| rating or grading obtained, if any | | | | | | |
| Name of Debenture trustee, if an | | Not Applicable | | | | |
| Self Certified Syndicate Banks | | Banks registered with SEBI, offering services (i) in relation to ASBA (other than through UPI Mechanism), a list of which is available | | | | |
| Sen Certinea Synarcate Danks | | on the website of SEBI at www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34 or www.sebi.gov.in/sebiweb/ | | | | |
| | other/OtherAction do?doRec | ognisedEpi=ves&intmId=35 as apr | licable or such other website as u | updated from time to time, and (ii) in | | |
| | relation to ASBA (through | UPI Mechanism) a list of which | is available on the website of SE | BI at www.sebi.gov.in/sebiweb/other/ | | |
| | | | | | | |
| | A list of SCSBs and mobile | OtherAction.do?doRecognisedFpi=yes&intmld=40 or such other website as may be prescribed by SEBI and updated from time to time. A list of SCSBs and mobile applications, which are live for applying in public issues using UPI mechanism is provided as Annexure | | | | |
| | A to the SEBI circular num | ber SEBI/HO/CFD/DIL2/CIR/P/20 | 19/85 dated July 26, 2019. | * | | |
| SCSBs and mobile applications e | nabled In accordance with SEBI ci | rcular no. SEBI/HO/CFD/DIL2/CIF | R/P/2019/76 dated June 28, 2019 a | nd SEBI circular no. SEBI/HO/CFD/ | | |
| for UPI Mechanism | DIL2/CIR/P/2019/85 dated | July 26, 2019, UPI Bidders Biddin | g using the UPI Mechanism may a | apply through the SCSBs and mobile | | |
| | applications whose names a | ppears on the website of the SEBI | (www.sebi.gov.in/sebiweb/other/Ot | herÁction.do?doRecognisedFpi=yes& | | |
| | intmId=40) and (www.sebi. | gov.in/sebiweb/other/OtherAction.do | o?doRecognisedFpi=yes&intmId=43 | 3) respectively, as updated from time | | |
| | to time. A list of SCSBs at | id mobile applications, which are l | live for applying in public issues u | ising UPI mechanism is available on | | |
| | www.sebi.gov.in/sebiweb/otl | ner/OtherAction.do?doRecognisedFp | pi=yes&intmId=35 and www.sebi.g | ov.in/sebiweb/other/OtherAction.do?d | | |
| | oRecognisedFpi=yes&intml | d=43, respectively. | | | | |
| Syndicate SCSB Branches | | | | , the list of branches of the SCSBs at | | |
| | the Specified Locations nan | ned by the respective SCSBs to rec | ceive deposits of Bid cum Applica | tion Forms from the members of the | | |
| | Syndicate is available on the | Syndicate is available on the website of the SEBI (www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes) and updated | | | | |
| | time to time. For more info | time to time. For more information on such branches collecting Bid cum Application Forms from the Syndicate at Specified Locations, | | | | |
| | see the above-mentioned lin | k or any such other website as ma | y be prescribed by SEBI from tim | e to time. | | |
| Non Syndicate Registered Broker | | rokers eligible to accept ASBA For | ns, including details such as postal | address, telephone number and email | | |
| | address, is provided on the | websites of the Stock Exchanges | at www.bseindia.com/Markets/Publ | icIssues/brokercentres_new.aspx? and | | |
| | www.nseindia.com/products | content/equities/ipos/ipo_mem_tern | ninal.ntm, respectively, as updated i | from time to time. For further details, | | |
| | see section titled "Offer Pro | ceduree" beginning at page 698 of | the KHP. | | | |

Details regarding website address(es)/ link(s) from which the investor can obtain a list of RTAs, CDPs and stock brokers who can accept applications from investors, as applicable:

The list of the RTAs eligible to accept ASBA Forms at the Designated RTA Locations, including details such as address, telephone number and email address, is provided on the websites of the Stock Exchanges at www.bseindia.com/Static/Markets/PublicIssues/RtaDp. aspx?expandable=6 and www.nseindia.com/products/content/equities/ipos/asba_procedures.htm, respectively, as updated from time to time.

The list of the CDPs eligible to accept ASBA Forms at the Designated CDP Locations, including details such as name and contact details, is provided on the websites of the Stock Exchanges at www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?expandable=6 and www. nseindia.com/products/content/equities/ipos/asba procedures.htm, respectively, as updated from time to time.

For further details, see "Offer Procedure" on page 698 of the RHP.

| | PROMOTERS OF OUR COMPANY | | | | | | |
|-----|--|------------|--|--|--|--|--|
| Sr. | Sr. Name Individual / Experience & Educational Qualification | | | | | | |
| No. | | Corporate | | | | | |
| 1 | Gautam S. Adani | Individual | He is one of the Promoters and the Executive Chairman of our Company. He has over three decades of business experience across | | | | |
| | | | various business verticals such as resources, logistics and energy. He has completed his education up to matriculation. | | | | |
| 2 | Rajesh S. Adani | Individual | He is one of the Promoters, the Managing Director and CEO of our Company. He has been associated with our Company since its | | | | |
| | - | | inception. He is in charge of operations of the Adani group and has been responsible for developing its business relationships. He holds | | | | |
| | | | a bachelor's degree in commerce from Gujarat University. | | | | |
| | | | | | | | |

OUR BUSINESS OVERVIEW AND STRATEGY

Company Overview: We are part of the Adani group, which is among India's top business houses with an integrated energy and infrastructure platform in India and a long track record of successfully executing large-scale projects. We are one of India's largest listed business incubators in terms of market capitalisation and are driven by the philosophy of incubating businesses in four core industry sectors - energy and utility, transportation and logistics, consumer, and primary industry. We represent an effective complement of established and developing businesses which address the needs of India.

Product/ Service Offerings: Our current business portfolio includes:

Energy and utility: we are setting up a green hydrogen ecosystem with an objective to incubate, build and develop an end-to-end integrated ecosystem for the manufacture of green hydrogen, which includes manufacturing renewable energy equipment such as wind and solar modules to reduce the cost of renewable power, to the production of renewable energy and green hydrogen itself, and transformation of a part of the green hydrogen produced into derivatives, including green nitrogenous fertilizers, ammonia and urea, both for the domestic market and exports. We are leveraging our facilities at Mundra special economic zone ("SEZ") to set up this ecosystem. By being present across the manufacturing value chain primarily from a single location, we expect to benefit from reduced costs and efficiencies.

We develop data centers with an aim to retain and drive India's internet-derived data in India. We are also developing infrastructure projects that enhance water treatment and use efficiency.

- Transport and logistics: as part of our airports business we manage prominent airports in India. We currently develop, operate and manage seven operational airports across the cities of Mumbai, Ahmedabad, Lucknow, Mangaluru, Jaipur, Guwahati and Thiruvananthapuram, and one greenfield airport in Navi Mumbai. We also develop infrastructure projects such as roads in India. As of September 30, 2022, we had 14 road assets in India of which three assets have started commercial operations.
- Consumer: we manufacture, market and brand food FMCG products. Additionally, we are developing a super-app, "Adani One", as part of our digital business to complement Adani group's consumer serving businesses.
- Primary industry: we offer mining services which involves contract mining, development, production-related services and other related services to mining customers primarily in the coal and iron ore industries. To cater to the high demand for coal in India, we offer integrated resource management services of coal which involves the access of coal from diverse global pockets and providing just-in time delivery to Indian customers. We have also recently acquired commercial mines to conduct commercial mining activities

Under industrials, we intend to manufacture petrochemicals, copper and similar metals, and manufacture strategic military and defence products that enhance India's selfreliance. F in crores excent nercentages

| (< in crores, except percentages | | | | | | | | | | |
|--|--------------|------------|--------------|------------|--------------|------------|--|------------|--|------------|
| Particulars | Fiscals 2020 | | Fiscals 2021 | | Fiscals 2022 | | Six months ended September 30, 2021 | | Six months ended September 30, 2022 | |
| | | % of total | | % of total | | % of total | | % of total | | % of total |
| Income | | income | | income | | income | | income | | income |
| Revenue from operations | 43,402.56 | 98.4 | 39,537.13 | 98.1 | 69,420.18 | 98.6 | 25,796.79 | 98.0 | 79,019.48 | 99.4 |
| Integrated Resource Management | 30,914.91 | 70.1 | 23,950.92 | 59.4 | 48,871.27 | 69.4 | 18,278.99 | 69.4 | 61,996.47 | 78.0 |
| Mining | 1,838.51 | 4.2 | 2,013.85 | 5.0 | 2,760.35 | 3.9 | 1,155.63 | 4.4 | 3,312.20 | 4.2 |
| Green Hydrogen Ecosystem | 2,355.29 | 5.3 | 2,933.96 | 7.3 | 2,528.42 | 3.6 | 1,225.18 | 4.7 | 1,216.80 | 1.5 |
| Airports | - | - | 139.85 | 0.3 | 2,517.14 | 3.6 | 514.42 | 2.0 | 2,521.60 | 3.2 |
| Others | 10,157.87 | 23.0 | 12,834.60 | 31.9 | 16,328.48 | 23.2 | 6,208.74 | 23.6 | 12,530.95 | 15.8 |
| Less: inter segment transfer | 1,864.02 | 4.2 | 2,336.03 | 5.8 | 3,585.48 | 5.1 | 1,586.17 | 6.0 | 2,558.54 | 3.2 |
| Other income | 683.65 | 1.6 | 753.80 | 1.9 | 1,012.51 | 1.4 | 530.94 | 2.0 | 488.41 | 0.6 |
| Total income | 44,086.21 | 100.0 | 40,290.93 | 100.0 | 70,432.69 | 100.0 | 26,327.73 | 100.0 | 79,507.89 | 100.0 |
| or details say "Our Rusings, Our Rusings Varticals" on page 184 of the DHD | | | | | | | | | | |

Dovonue Segmention

For details, see "Our Business - Our Business Verticals" on page 184 of the RHP.

Geographies Served: Our operations are primarily in India. However as part of our mining business we source coal from coal miners in Indonesia, Australia, South Africa and the United States. We also operate commercial mines in Indonesia and Australia. (INR Crores)

Revenue Segmention

| | | | () |
|---------------|--------------|---------------------------------------|--------------|
| Particulars | Fiscals 2022 | Fiscals 2021 | Fiscals 2020 |
| Within India | 41,839.15 | 23,155.38 | 24,848.95 |
| Outside India | 27,581.03 | 16,381.75 | 18,553.61 |
| | | · · · · · · · · · · · · · · · · · · · | |

For details, see "Our Business - Business Verticals" on page 184 of the RHP.

6 ADANI ENTERPRISES LIMITED

Key performance indicators:

(in ₹ crores, unless otherwise stated)

| Particulars | As at and for the six months | As at and for the financial | As at and for the financial year | |
|---------------------------------|---------------------------------|-----------------------------|----------------------------------|----------------------|
| | period ended September 30, 2022 | year ended March 31, 2022 | ended March 31, 2021 | ended March 31, 2020 |
| Revenue from Operations | 79,019.48 | 69,420.18 | 39,537.13 | 43,402.56 |
| Total Income | 79,507.89 | 70,432.69 | 40,290.93 | 44,086.21 |
| EBITDA | 4,100.15 | 4,725.71 | 3,258.85 | 2,967.96 |
| EBITDA Margin % | 5.2% | 6.7% | 8.1% | 6.7% |
| Total Equity | 36,176.40 | 26,928.37 | 18,910.01 | 18,210.00 |
| Net Debt | 29,565.95 | 24,569.39 | 9,796.98 | 6,461.94 |
| Return on Equity % (Annualized) | 5.9% | 3.5% | 5.4% | 6.7% |
| Return on Capital Employed % | 6.2% | 9.2% | 11.4% | 12.0% |
| Net Debt/ EBITDA (Annualized) | 3.61 | 5.20 | 3.01 | 2.18 |

Notes:

a. EBITDA is calculated as profit before tax and exceptional items for the year or period, plus finance costs and depreciation and amortization expenses.

b. EBITDA Margin is calculated as EBITDA as a percentage of total income.

c. Net Debt / EBITDA is calculated as net debt (i.e. total debt less cash & cash equivalents less related party debt) divided by EBITDA.

d. Return on equity is calculated as profit after tax attributable to owners for the year or period divided by total equity attributable to owners.

e. 'Return on Capital Employed' is calculated as (i) EBITDA, divided by (ii) Capital Employed. EBITDA is calculated as profit before tax and exceptional items for the year or period, plus finance costs and depreciation and amortization expenses. Capital Employed is calculated as Sum of Net Debt and Total Equity.

Client's profile or Industries Served: Energy and utility, transportation and logistics, consumer, and primary industry.

Intellectual Property: As of September 30, 2022, the Company has applied for four trademarks to be registered in class 35, 41, 42 and 45. The Company uses the 'Adani' trademark which is owned by a member of the promoter group, Shantilal Bhudermal Adani Family Trust.

Market Share: As of December 31, 2022, the Adani group had a market capitalisation of ₹18,402 billion (approximately US\$222 billion).

Manufacturing Plant: We have manufacturing plants in Mundra SEZ and other regions in India to support our Green Hydrogen Ecosystem, industrials business, and FMCG business. Employee Strength: As on September 30, 2022, the Company had 1,454 employees.

For details, see 'Our Business - Human Resources' on pages 211 of the RHP.

| | BOARD OF DIRECTORS | | | | | | | |
|-----|--------------------|-------------|--|---|--|--|--|--|
| Sr. | Name | Designation | Experience & Educational Qualification | Directorships in other companies | | | | |
| No. | <u> </u> | D. J. | | | | | | |
| l | Gautam S. | Executive | He has over three decades of business experience across various business | | | | | |
| | Adani | Chairman | verticals such as resources, logistics and energy. He has completed his | | | | | |
| | | | education up to matriculation. | 2. Adani Power Limited; | | | | |
| | | | | Adani Properties Private Limited; Adani Total Gas Limited; | | | | |
| | | | | Adam Total Gas Limited; Adam Transmission Limited; | | | | |
| | | | | 6. Adani Institute for Education and Research; | | | | |
| | | | | 7. Ambuja Cements Limited; | | | | |
| | | | | 8. Adani Ports and Special Economic Zone Limited; and | | | | |
| | | | | 9. Adani Medicity And Research Center. | | | | |
| | | | | Foreign Companies: Nil | | | | |
| 2 | Rajesh S. | Managing | He has been associated with our Company since its inception. He is in | | | | | |
| | Adani | Director | charge of operations of the Adani group and has been responsible for | | | | | |
| | | | developing its business relationships. He holds a bachelor's degree in | | | | | |
| | | | commerce from Gujarat University. | 3. Adani Power Limited; | | | | |
| | | | | 4. Adani Transmission Limited; | | | | |
| | | | | 5. Adani Welspun Exploration Limited; | | | | |
| | | | | 6. Adani Ports and Special Economic Zone Limited; and | | | | |
| | | | | 7. Adani Tradeline Private Limited. | | | | |
| 3 | Pranav V. | Executive | He has been active in the Adani group since 1999. He has been instrumental | Foreign Companies: Nil | | | | |
| 5 | Adani | Director | in initiating and building numerous new business opportunities across | | | | | |
| | - iuum | Director | multiple sectors. His understanding of the economic environment has | | | | | |
| | | | helped the Adani group in scaling up the businesses multi fold. He has | | | | | |
| | | | spearheaded the joint venture with the Wilmar Group of Singapore and | | | | | |
| | | | transformed it from a single refinery edible oil business into a pan-India | | | | | |
| | | | food company. He also leads the oil and gas, city gas distribution and | | | | | |
| | | | agri infrastructure businesses of the Adani group. He holds a bachelor's | 7. Adani Sportsline Private Limited; | | | | |
| | | | degree of science in business administration from Boston University, USA. | | | | | |
| | | | He is an alumnus of the owners / president management program of the | | | | | |
| | | | Harvard Business School, USA. | 10. Adani Welspun Exploration Limited; and | | | | |
| | | | | 11. Mundra Synenergy Limited. | | | | |
| | | | | Foreign Companies: Nil | | | | |

| Cr. | Name | Designation | BOARD OF DIRECTORS Experience & Educational Qualification | Directorships in other companies |
|------------|----------------------|--|---|---|
| Sr. No. | Name | Designation | | Directorships in other companies |
| 4 | Vinay Prakash | Executive Director | He holds a bachelors' degree of technology in mechanical engineering from the Lucknow University. He also holds a post-graduate diploma in operations/ material management from the Institute of Management Technology and a master's degree of business administration (financial management) from Indira Gandhi National Open University. He is currently pursuing a doctoral degree from the Indian Institute of Technology-Indian School of Mines (IIT-ISM). He joined our Company in 2001 and is currently the CEO of Adani Natural Resources. He has previously worked with the Aditya Birla Group for eight years. | ACC Limited; Adani Bunkering Private Limited; Adani Cement Industries Limited; Kutch Copper Limited; and Sompuri Natural Resources Private Limited. Foreign Companies: Nil |
| 5 | Hemant Nerurkar | Independent and Non- executive Director | He holds a bachelor's degree of technology in metallurgical engineering from Pune University. He has over three decades years of experience in the steel industry. He joined Tata Steel Limited on February 1, 1982, and held various positions at Tata Steel, including executive director (India and South East Asia) from April 9, 2009 and managing director from October 1, 2009. He has been awarded the Tata Gold Medal in 2004. | Crompton Greaves Consumer Electricals Limited; DFM Foods Limited; Igarashi Motors India Limited; |
| 6 | V. Subramanian | Independent and Non- executive Director | He holds a bachelor's degree in commerce from the University of Madras. He joined the Indian Administrative Service in 1971 (West Bengal Cadre). He occupied many senior positions in the Government of India and the Government of West Bengal during a career of over three decades. In the state of West Bengal, he headed the departments of power and labour. Most recently, he was the secretary to the Government of India with the Ministry of New and Renewable Energy. | Indian Companies Bhoruka Power Corporation Limited; Enfragy Solutions India Private Limited; and GPS Renewables Private Limited. Foreign Companies: Nil |
| 7 | Vijaylaxmi Joshi | Independent and Non- executive Director | She is a 1980 batch IAS officer of the Gujarat cadre and has held various posts in the Central and State governments. She holds a master's degree in arts (Psychology) from the University of Lucknow. She had been the joint and additional secretary in the Commerce Ministry between 2011 to 2014. After which, she took over as secretary of the Ministry of Panchayati Raj on May 1, 2014. She was also appointed as officer on special duty in the Ministry of Drinking Water and Sanitation. Under State level, she has also been deputed as managing director of government companies such as Gujarat Mineral Development Corporation Ltd. | GHCL Limited; and Saraf Foods Limited. Foreign Companies: Nil |
| 8 | Narendra Mairpady | Independent and Non- executive Director | He holds a bachelor's degree in commerce and a bachelor's degree in law from the University of Mysore. He also holds a doctorate in science from the Karpagam University. He is a Certified Associate of the Indian Institute of Bankers (CAIIB). He started his career as in the investment and international banking division of Corporation Bank. Later, he was appointed as the chairman and managing director of the Indian Overseas Bank in 2010 and retired in 2014. | Equippp Social Impact Technologies Limited; Fibre Foils Limited; Mahindra First Choice Wheels Limited; Mahindra Rural Housing Finance Limited; |
| 9 | Dr. Omkar Goswami | Independent and Non- executive Additional Director | He holds a bachelor's degree of arts with honours in economics from Calcutta University and a master's degree in economics from the Delhi School of Economics. Further, he holds a doctoral degree in economic history from the University of Oxford. He taught and researched economics at various universities including the Indian Statistical Institute, New Delhi. He was the chief economist at the Confederation of Indian Industry (CII). He has also been a consultant to the World Bank and the Organisation for Economic Co-operation and Development. Presently, he serves on the board of Godrej Consumer Products Limited. He is also the founder and chairman of CERG Advisory Private Limited. | <i>Indian Companies</i> 1. Godrej Consumer Products Limited; and 2. CERG Advisory Private Limited. <i>Foreign Companies:</i> Nil |

For further details in relation to our Board of Directors, see "Our Management" beginning on page 333 of the RHP.

OBJECTS OF THE OFFER

| Means of finance: | | | | | (₹ in crores) |
|---|---------------------------------------|---|--|---|-----------------------|
| Particulars | Amount proposed to be funded from the | Amount proposed to be funded from the Net | Amount proposed to be funded from the Net | Proposed schedule for deployment of the Net Proceeds | |
| | Net Proceeds | at Application | Proceeds to be received at Calls | Fiscal 2023 | Fiscals 2024 and 2025 |
| Funding capital expenditure requirements of some our Subsidiaries in relation to (a) certain projects of the green hydrogen ecosystem; (b) improvement works of certain existing airport facilities; and (c) construction of greenfield expressway | | 3,335.00 | 7,535.00 | 3,335.00 | 7,535.00 |
| Repayment, in full or part, of certain borrowings of our Company and three of our Subsidiaries, namely, Adani Airport Holdings Limited, Adani Road Transport Limited, and Mundra Solar Limited | 4,165.00 | 4,165.00 | - | 4,165.00 | - |
| General corporate purposes ⁽¹⁾ | • | • | • | • | •] |
| | [•] | [•] | [•] | • | [•] |

(1) Subject to the finalization of the Basis of Allotment and the allotment of the FPO Equity Shares. The amount utilised for general corporate purposes shall not exceed 25% of the Net Proceeds.

Number/amount of equity shares proposed to be sold by selling shareholders, if any: Not Applicable

Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilisation of issue proceeds of past public offers / rights issues, if any, of our Company in the preceding 10 years: Not Applicable.

Terms of Issuance of Convertible Security, if any: Not Applicable.

Name of Monitoring Agency: Care Ratings Limited.

Shareholding Pattern as on the date of the RHP:

| Category of shareholder | Pre Offer number of Equity Shares | % Holding of Pre Offer |
|------------------------------|-----------------------------------|------------------------|
| Promoters and Promoter Group | 82,79,49,621 | 72.63 |
| Public | 31,20,51,500 | 27.37 |
| Total | 1,14,00,01,121 | 100.00 |

SUMMARY OF CONSOLIDATED FINANCIAL STATEMENTS

| | | | | (<i>t</i> in crores) |
|---|--------------------------|----------------------|----------------------|-----------------------|
| Particulars | As at September 30, 2022 | As at March 31, 2022 | As at March 31, 2021 | As at March 31, 2020 |
| Total Income | 79,507.89 | 70,432.69 | 40,290.93 | 44,086.21 |
| Profit before tax | 1,302.68 | 952.05 | 1,085.97 | 1,122.33 |
| Profit/(Loss) after tax for the period/year | 901.04 | 787.70 | 1,045.76 | 1,039.99 |
| Equity share capital | 114.00 | 109.98 | 109.98 | 109.98 |
| Net worth | 36,176.40 | 26,928.37 | 18,910.01 | 18,209.94 |
| Basic earnings per Equity Share (in ₹) | 8.23 | 7.06 | 8.39 | 10.35 |
| Diluted earnings per Equity Share (in ₹) | 8.23 | 7.06 | 8.39 | 10.35 |
| Net Asset Value per Equity Share (in ₹) | 317.34 | 244.84 | 171.94 | 165.58 |
| Rerun on Net Worth (%) | 2.49 | 2.93 | 5.53 | 5.71 |

INTERNAL RISK FACTORS

Below mentioned risks are the top 5 risk factors as per the RHP:

1. If we are not able to successfully manage our growth, our business and results of operations may be adversely affected.

2. The limited operating history of some of our businesses may not serve as an adequate basis to evaluate our future prospects, results of operations and cash flows.

3. Our integrated resource management business primarily depends on an increasing demand for imported coal in India and our ability to maintain a diverse supplier base.

4. Certain companies within the Adani group are involved in various legal, regulatory and other proceedings which could have an adverse impact on our business and reputation.

5. Our Promoter Group does not include certain immediate relatives of the spouses of our Promoters.

SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION

A. A summary of outstanding litigation proceedings as on the date of the Red Herring Prospectus as disclosed in the section titled "Outstanding Litigation and Other Material Developments" in terms of the SEBI ICDR Regulations and the Materiality Policy is provided below.

| Name of entity | Criminal proceedings | Tax proceedings | Statutory or regulatory proceedings | Disciplinary actions by the SEBI or Stock Exchanges against our Promoters in the last five Financial Years | Material litigations [#] | Aggregate amount involved (₹ in crore)* | | |
|-----------------------|-------------------------|--------------------|---|--|--------------------------------------|---|--|--|
| | | | | Company | | | | |
| By our Company | 3 | NA | NA | NA | 4 | 6,023.88 | | |
| Against our Company | 3 | 92 | 2 | NA | 1 | 683.32 | | |
| Directors** | | | | | | | | |
| By our Directors | Nil | Nil | NA | NA | NA | NA | | |
| Against the Directors | Nil | Nil | NA | NA | NA | NA | | |
| - | Promoters*** | | | | | | | |
| By our Promoters | Nil | Nil | NA | NA | NA | NA | | |

| Name of entity | Criminal proceedings | Tax proceedings | Statutory or regulatory proceedings | Disciplinary actions by the SEBI or Stock Exchanges against our Promoters in the last five Financial Years | Material litigations# | Aggregate amount involved (₹ in crore)* | |
|--------------------------|-------------------------|--------------------|---|--|--------------------------|---|--|
| Against our Promoters | Nil | Nil | NA | NA | NA | NA | |
| Subsidiaries**** | | | | | | | |
| By our Subsidiaries | 1 | NA | NA | NA | 5 | 809.78 | |
| Against our Subsidiaries | 2 | 66 | 11 | NA | 3 | 4,237.25 | |

[#] In accordance with the Materiality Policy.

* To the extent quantifiable.

- " Other than proceedings involving our Company to which our Directors are a party.
- *** Other than proceedings involving our Company to which our Promoters are a party.
- **** Other than proceedings involving our Company to which our Subsidiaries are a party.

B. Brief details of top 5 material outstanding litigation / legal proceedings initiated against the Company and amount involved

| Sr. No. | Particulars | Litigation filed By | Current Status | Amount Involved (in Rs. crores) |
|------------|--|--|-------------------|---------------------------------------|
| 1. | The DRI obtained a letters rogatory from the Additional Chief Metropolitan Magistrate, Mumbai against our Company alleging over-valuation in imports of Indonesian coal which was quashed by the High Court of Bombay after the same being challenged by our Company. DRI challenged the aforesaid order before the Supreme Court of India | Intelligence ("DRI") | Pending | NA |
| 2. | A first information report was filed against our Company alleging that undue favours were granted while issuing a tender by National Cooperative Consumers' Federation of India Limited to us. | Sub-inspector of Police, Central Bureau of Investigation, AC-II: New Delhi | Pending | NA |
| 3. | Kheti Vikas Trust filed an appeal before the National Green Tribunal, Pune, alleging that the Environmental Clearances obtained from the MoEF for its project located in Mundra, Gujarat, were non-compliant with procedure under the Environment Impact Assessment Notification, 2006. | | Pending | NA |
| 4. | Our Company applied for the benefits of the 'Duty Free Credit Entitlement Scheme' ("DFCE") for duty-free import ("Scheme") and was issued 21 DFCE scrips by the Director General of Foreign Trade, for incremental exports in 2003-2004. Subsequently, Office of the Assistant DGFT issued a show cause notice directing our Company to explain why, 21 DFCE scrips along with licenses issued to our Company should not be revoked. | of Foreign Trade, Ahmedabad (" DGFT ") | Pending | 211.61 |
| 5. | The ED issued a show cause notice to our Company and Promoters for contravention of certain provisions of the FEMA Act on account of setting up a wholly-owned subsidiary and regarding proceeds from the liquidation of a subsidiary. Thereafter, ED imposed penalties on our Company and Rajesh S. Adani against which appeals were filed before the Appellate Tribunal for Foreign Exchange ("ATFE") by our Company and Rajesh S. Adani which were allowed by the ATFE. The Union of India challenged the aforesaid order before the High Court of Bombay which was set aside. The ATFE passed another order upholding the penalties imposed by the ED order against which our Company and Rajesh S. Adani filed an appeal before the High Court of Gujarat wherein the implementation was stayed until disposal of the appeals | Directorate ("ED") | Pending | 5.35 |

C. Disciplinary action taken by SEBI or stock exchanges against the Promoters in last 5 financial years including outstanding action, if any: None.

D. Brief details of outstanding criminal proceedings against the Promoters:

- 1. The Serious Fraud Investigation Office filed a criminal complaint before the Chief Metropolitan Magistrate, Mumbai against our Company and our Promoters for alleged commission of cheating and criminal conspiracy under the Indian Penal Code, 1860 by granting loans and advances to certain entities which manipulated the share price of our Company. The matter is pending.
- 2. The Special Director, Enforcement Directorate ("ED") issued a show cause notice to our Company and our Promoters for contravention of certain provisions of the Foreign Exchange Management Act, 1999 on account of setting up a wholly-owned subsidiary and in relation to proceeds from the liquidation of a step-down subsidiary. Thereafter, ED passed an order imposing a penalty of ₹ 4.10 crore and ₹ 1.25 crore on our Company and Rajesh S. Adani respectively in relation to the accrual of proceeds of the liquidation of our step-down subsidiary. Our Company and Rajesh S. Adani filed separate appeals before the Appellate Tribunal for Foreign Exchange to set aside the ED Order which were allowed by the ATFE. The Union of India challenged the aforesaid order before the High Court of Bombay. Thereafter, the High Court set aside the aforesaid order. The ATFE passed another order upholding the penalties imposed by the ED Order against which Our Company and Rajesh S. Adani filed an appeal before the High Court of Gujarat. The High Court of Gujarat has stayed the implementation of aforesaid order till the disposal of the appeals. The matter is currently pending.

For further details of the outstanding litigation proceedings, see "Outstanding Litigation and Other Material Developments" on page 655 of the RHP

ANY OTHER IMPORTANT INFORMATION AS PER BOOK RUNNING LEAD MANAGERS/COMPANY - NIL

DECLARATION BY OUR COMPANY

We hereby certify and declare that all relevant provisions of the Companies Act and the guidelines or regulations issued by the Government of India or the guidelines or regulations issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in the Red Herring Prospectus is contrary to the provisions of the Companies Act, the SCRA, the SCRR, the SEBI Act or the rules made or guidelines or regulations issued thereunder, as the case may be. We further certify that all the statements in the Red Herring Prospectus are true and correct.